



**APICS Mid-Atlantic and Northeast District Meeting
& Carl Stein Annual Student Auction**
Courtyard by Marriott Philadelphia City Avenue
4100 Presidential Blvd, Philadelphia, PA
September 15-16, 2017

Friday, September 15, 2017			
Start/End	Topic	Information	Location
5:30PM - 7:30PM	Meeting Registration	<i>All Attendees, Students & Guests</i>	Junior Ballroom
6:00PM - 7:30PM	Dinner/Networking/Best Practices Sharing (each chapter come prepared with a 3 minute update/share)	<i>All Attendees, Students & Guests</i>	Junior Ballroom
7:30PM - 10:00PM	Hospitality and Carl Stein Annual Student Auction (fundraising event for district student activities)	<i>All Attendees, Students & Guests</i>	Junior Ballroom
Saturday, September 16, 2017			
Start/End	Topic	Presented By	Location
7:30AM - 8:00AM	Registration	<i>All</i>	Junior Ballroom
7:30AM - 8:00AM	Breakfast	<i>All Attendees</i>	Ballroom A.
8:00AM - 8:15AM	Welcome, Announcements, and Introductions	<i>Dan DiFilippo, CPIM, Mid Atlantic District Manager and Joost Vles, CPIM, CSCP, Northeast District Manager</i>	Junior Ballroom
8:15AM - 9:00AM	APICS Channel and Conference Update	<i>Dean Martinez, APICS COO</i>	Junior Ballroom
9:00AM - 9:30AM	Women in Supply Chain	<i>Gabriela Welch, MPA, CAE, APICS Director-Certification</i>	Junior Ballroom
9:30AM - 9:45AM	Networking Break		Junior Ballroom
9:45AM - 10:45AM	APICS CPIM & CLTD Update	<i>Carrie Dahl, Holmes Corporation</i>	Junior Ballroom
10:45AM - 11:15AM	Leadership Redefined: Tapping into the Millennial Mindset	<i>Tawana Collins, CAE, APICS Manager of Strategic Market Development</i>	Junior Ballroom
11:15AM - 11:30AM	Networking Break		Junior Ballroom
11:30AM - 12:15PM	NEW CBAR Worksheet - Using the Progressive Scale Model	<i>Joost Vles, CPIM, CSCP</i>	Junior Ballroom
12:15PM - 1:15PM	Lunch		Ballroom A.
1:15PM - 1:30PM	Marketing Task Force Update	<i>Dan DiFilippo, CPIM</i>	Junior Ballroom
1:30PM - 2:30PM	Chapter Officer Round Table Discussions #1: Suggested Topics: Membership, Education, Finance, Marketing/Publicity. Come prepared to network, share and learn from your peers.	<i>Lead by: District Team</i>	Junior Ballroom
2:30PM - 2:45PM	Networking Break		Junior Ballroom
2:45PM - 3:45PM	Chapter Officer Round Table Discussions #2	<i>Lead by: District Team</i>	Junior Ballroom
3:45PM - 4:15PM	Wrap up: Closing Remarks and Updates	<i>Dan DiFilippo and Joost Vles</i>	Junior Ballroom
4:15PM	Adjourn		
6:30PM - ?????	Group Dinner - "Dutch Treat" - Confirm your RSVP onsite to Bill Selepes	<i>Place TBD</i>	<i>Meet - Hotel Lobby</i>